

HISTORY AND NATURE OF OPERATING COMPANY

1. When was your company established, and by whom? *Year* _____
Name of Founder(s): _____

2. What products or services do you sell? (Please include any additional catalogs or brochures.)

3. Who are your major customers, and what is the percentage of sales they represent?

4. In what geographic market area does your company conduct business, and how does your company access its customers within that market?

5. How will this new (or remodeled) facility help your business? (Such as, increase revenues, add new products/services, improve efficiency, etc. BE SPECIFIC.)

6. What is the size of your current facility? _____ *Square Feet*
What is the size of your new or expanded facility? _____ *Square Feet*

7. How many square feet, if any, in your facility will be sub-leased to a tenant? _____ *Square Feet*
If you know at this time, please name the tenant(s). _____

8. How many workers do you currently employ? _____ *Full Time* _____ *Part Time*
How many employees do you plan to add within the next two years? _____ *Full Time* _____ *Part Time*